



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

December 18, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$115,668	45
Hatton, Catherine E.	Long Island Insurance Solutions	\$92,609	49
Lemar, Mike	Sunshine State Agency	\$84,563	40
Borosak, William J. Jr.	Secure Financial Group, LLC	\$55,082	16
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$50,183	12
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
AmeriLife		\$43,760	43
Concklin, Ron	Rosenberg-Concklin, Inc.	\$37,600	24
Ahlbum, Tim	Health Coverage Solutions	\$34,704	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$30,048	5
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$29,616	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$25,397	14
Clark, John W.	Senior Solutions Insurance Agency	\$19,629	9
Shackelford, Edward L.	The Assurance Group, Inc.	\$19,183	12
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$18,759	10
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$18,196	4
Birchard, Natalie K.	Birchard Insurance Agency	\$16,545	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,528	6
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$14,458	9
Palmer, Casey V.	Palmer Insurance Agency	\$14,423	2
Abbateello, Vincent	Mainstay Retirement Solutions	\$13,284	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$13,054	2
Boales, Keith C.	Boales Insurance Agency, Inc.	\$12,766	1
Senior Services of North America, Inc.		\$11,980	7
Senior Insurance Marketing, Inc.		\$11,220	4
James M. Gray, Inc.		\$10,680	3
Wroblewski, Robert M.	SOS Insurance Group	\$10,655	8
Peltz, Arnold	Peltz Insurance Agency	\$10,564	3
Long Island Health Plans, Inc.		\$10,336	5
Centurion Agency, Ltd.		\$10,096	5
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$9,984	7
Maisonet, Joseph	Maisonet Insurance Agency	\$9,980	5
Agent Pipeline, Inc.		\$9,479	5
Barta, Devin M.	Barta Insurance Agency	\$9,455	7
Abadjian, Pierre	Abadjian Insurance Group	\$9,000	3
Rosati, Lisa	Rosati Insurance Agency	\$8,680	3
Benefit Plans of America, Inc.		\$8,470	5
Maisto, Stephen	Senior Health Solutions	\$8,424	6
Rapini, Duane M.	Rapini Insurance Agency	\$8,119	3
Marrow, Elizabeth	Marrow Insurance Agency	\$8,100	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$8,092	4
Professional Group Plans, Inc.		\$7,984	3
Norgard, Chad M.	Norgard Insurance Group	\$7,582	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$7,466	2
Savage, Gina	Savage Insurance Agency	\$7,319	3
AMAC Senior Resources Network		\$7,200	3
Weir, Maurice L.	Weir Insurance Agency	\$7,032	2
American Eagle Consultants, Inc.		\$6,874	10
Catron, Edward A.	Catron Insurance Agency	\$6,802	2



# Weekly Leader Board



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Moraski, Matthew B.	Moraski Insurance Agency	\$6,744	1
Futurity First Insurance Group, Inc.		\$6,612	2
Schwartz, Scott J.	Insurance Protection Services	\$6,612	1
Your Health Insurance Agency, Inc.		\$6,612	3
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$6,600	1
Carran, John S.	Carran Insurance Agency	\$6,340	2
Premier Senior Marketing, Inc.		\$6,176	7
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$6,120	1
Eppy, Joseph	Eppy Insurance Agency	\$6,119	1
Financial Grade		\$6,107	3
Lewis, Zach S.	Lewis Insurance Agency	\$6,107	3
Kloppe, Jerry	Kloppe Insurance Agency	\$6,083	2
Lynn, Bruce W.	Lynn Insurance Agency	\$6,048	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$5,998	5
Joiner, Clifton T.	Joiner Insurance Agency	\$5,916	1
Sklar, Susan T.	Sklar Insurance Agency	\$5,868	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$5,860	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,508	1
Landis, Mark S.	Metro Insurance & Financial Services	\$5,487	5
Zion, Joseph S.	Zion Insurance Agency	\$5,460	1
Holmquist, James A.	Holmquist Insurance Agency	\$5,435	1
Hollingshead, Rosalie M.	Hollingshead Insurance Agency	\$5,328	1
Daniels, David K.	David K. Daniels & Associates	\$5,208	2
ERIN Marketing, Inc.		\$5,195	5
Chacon, Cesar	The Insurance Hub	\$5,136	6
Schuler, James F.	Consumer Group Services, Inc.	\$5,061	3

### Bronze Producers (\$2,500 - \$5,000)

Ahmed, Nur N.	Ahmed Insurance Agency	\$4,944	6
Lavelli, Jennifer	Lavelli Insurance Agency	\$4,608	1
World Wide Coverage Corp.		\$4,608	2
Judah, Charles G.	MSIS, Inc.	\$4,540	3
Webster, Larry L.	Webster & Associates, Ltd.	\$4,530	2
Gress, Ronald	United Specialty Associates Corp.	\$4,464	2
Schoeck, Edward D.	Schoeck Insurance Agency	\$4,392	1
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$4,391	1
McDowell, Jason P.	McDowell Insurance Agency	\$4,320	2
The General Agent For Agents, Inc.		\$4,272	3
Ritter, Craig J.	Ritter Insurance Agency	\$4,260	2
Woodmen Insurance Agency, Inc.		\$4,088	4
Bahlkow, Valerie	Bahlkow Insurance Agency	\$3,964	3
Rosen, Ricky E.	Rosen Insurance Agency	\$3,948	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Horan-Luce, Gracemarie	Horan-Luce Insurance Agency	\$3,824	2
Richard, Paul	Richard Insurance Agency	\$3,816	2
Valery, Albert L.	Valery Insurance Agency	\$3,816	1
Alcott Insurance Agency, Inc.		\$3,808	2
Cohen, Sheila G.	Cohen Insurance Agency	\$3,806	1
Pollier, Robert L. Jr.	Senior Management Services	\$3,800	3
Brooks, Ozea	Brooks Insurance Agency	\$3,720	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$3,720	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$3,720	1
Ruben, Daniel	Ruben Insurance Agency	\$3,696	1



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Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,629	3
Contemporary Employee Plans, Inc.		\$3,612	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,600	1
Baker, Raymond	Baker Insurance Agency	\$3,588	1
Klibowitz, Larry T.	Klibowitz Insurance Agency	\$3,587	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,564	1
McGuigan, Shirley A.	McGuigan Insurance Agency	\$3,480	1
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$3,480	1
Hogue, Elizabeth A.	Hogue Insurance Agency	\$3,456	1
Katz, Annette	Katz Insurance Agency	\$3,396	1
Senn, Scott E.	Senn Insurance Agency	\$3,372	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,300	1
Curtis, Jack H. Jr.	Curtis Insurance Agency	\$3,240	1
Greiner, Joseph	Greiner Insurance Agency	\$3,240	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,230	1
Bowes, Rick	Bowes Insurance Agency	\$3,228	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$3,072	3
Semryck, Steven I.	Semryck Insurance Agency	\$3,056	2
Gruenwald, Abraham I.	Gruenwald Insurance Agency	\$3,040	1
Harden, John R.	Harden Insurance Agency	\$3,036	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$3,024	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,940	1
Green, Laurie A.	Green Insurance Agency	\$2,844	1
Gassett, Sue A.	Gassett Insurance Agency	\$2,837	1
Frankenberry, Barth	Frankenberry Insurance Agency	\$2,664	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$2,640	1
Jetter, Art	Art Jetter & Company, Inc.	\$2,596	2
Wolken, Richard	Wolken Insurance Agency	\$2,592	1



# Weekly Leader Board



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

December 18, 2016

### Diamond Producers (\$20,000 & Above)

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Sheldon, Paul, CLU, ChFC \$29,616

### Platinum Producers (\$15,000 - \$20,000)

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Ahlbum, Tim	\$18,432	Palmer, Casey V.	\$15,947
Page, Vincent	\$16,197		

### Gold Producers (\$10,000 - \$15,000)

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Stevens, Ray	\$14,952	Lemar, Mike	\$12,286
Abbatiello, Vincent	\$13,284	Caravousanos, George J. Jr.	\$11,676
Kempler, Gary S.	\$12,804	Ahlbum, Jon	\$10,321
Boales, Keith C.	\$12,766	Sachs, Kerry	\$10,091
Gordon, Aaron	\$12,502		

### Silver Producers (\$5,000 - \$10,000)

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Jacobs, Douglas M.	\$8,662	Borosak, William J. Jr.	\$6,372
Peltz, Arnold	\$8,276	Rapini, Duane M.	\$6,133
Marrow, Elizabeth	\$8,100	Lidinsky, Richard J.	\$6,120
Valdes, Jorge A.	\$8,028	Slovitt, Edwin J.	\$6,119
Norgard, Chad M.	\$7,582	Dunlap, Brian R.	\$6,048
Osborn, Jarrett	\$7,536	Joiner, Clifton T.	\$5,916
Stevens, Jason	\$7,368	Sklar, Susan T.	\$5,868
Hatton, Catherine E.	\$7,224	Chernoff, Michael D.	\$5,860
Davis, Karen L.	\$7,200	Dega, Brigett L.	\$5,764
Cortes, Julio C.	\$6,960	Wiedersum, Bryan F.	\$5,508
Boylan, Peter W.	\$6,840	Zion, Joseph S.	\$5,460
Chard, Dani L.	\$6,780	Holmquist, James A.	\$5,435
Graham, Christopher N., CLU	\$6,755	Derosa, Mark J.	\$5,376
Daenzer, Christopher	\$6,744	Hollingshead, Rosalie M.	\$5,328
Schwartz, Scott J.	\$6,612	Kloppe, Jerry	\$5,327
Clanton, Danny	\$6,600	Payant, Thomas A.	\$5,316
Saylor, Dexter R.	\$6,552	Ripoll, Glenn A.	\$5,208
Lawrence, Kevin	\$6,520	Vertich, Mark	\$5,171



# Weekly Leader Board



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

December 18, 2016

### Bronze Producers (\$2,500 - \$5,000)

Spizzuco, Samuel	\$4,824	Cohen, Sheila G.	\$3,806
Russo, Alan	\$4,648	Lovelace, David P.	\$3,768
Lavelli, Jennifer	\$4,608	Brooks, Ozea	\$3,720
Pietras, Lucia M.	\$4,488	Hoyek, Tony N.	\$3,720
Landis, Mark S.	\$4,484	Soucy-Snowman, Catherine	\$3,720
Keating, Gizella W.	\$4,462	Depalo, Ardala E.	\$3,704
Holzman, Robert	\$4,440	Ruben, Daniel	\$3,696
Kasen, Phillip S.	\$4,392	Ocasio, Manuel H.	\$3,641
Greenberg, Joshua K.	\$4,391	Gratzon, Peter	\$3,636
Preuss, Diane J.	\$4,391	Spink, Chad D.	\$3,636
Jaffe, Joseph A.	\$4,260	Kingsley, Beverly J.	\$3,635
Stevens, Sandra K.	\$4,260	Ross, Steven P.	\$3,624
Gold, Matthew	\$4,257	Rashkin, James A.	\$3,612
McCandless, Joseph	\$4,224	Ortez, Kathryn L.	\$3,600
Mayer, Bruce P.	\$4,216	Quinn, Glenn D.	\$3,600
Bartley, David M.	\$4,199	Baker, Raymond	\$3,588
Branch, Beth	\$4,188	Blake, Karla	\$3,588
Ahlbum, Donna M.	\$4,176	Klibowitz, David R.	\$3,587
Heck, Douglas S.	\$4,164	Brahms, Janis L.	\$3,564
Lauer, Deborah	\$4,080	Dorrego, Carlos	\$3,564
Kellner, Henry	\$4,048	Dubin, David	\$3,564
Russell, Philip	\$4,020	Franzoni, Jeffrey	\$3,564
Cortes, Viviana J.	\$3,960	Hoyek, Pete N.	\$3,564
Solodkin, Jason M.	\$3,948	Escalett, Abdiel	\$3,540
Jennings, Christopher G.	\$3,900	Claassen, Matthew J.	\$3,526
Simonetti, Ronald	\$3,888	Keaveny, Patrick	\$3,480
Smith, Robert J.	\$3,888	Pockey, Bruce J.	\$3,480
Martin, Jonathan	\$3,851	Wildgoose-Carroll, Jevanka J.	\$3,480
Dewalt, Geri B.	\$3,816	Hogue, Elizabeth A.	\$3,456
Lemar, Fred W. Jr.	\$3,807	Sprecher, Brenda L.	\$3,456
Lampropoulos, Dan	\$3,448	Harden, John R.	\$3,036
Mankamyer, Mary	\$3,444	Geoghegan, John R.	\$3,024
Aboul-Hosn, Haitham M.	\$3,420	Lewis, Robert W.	\$3,012
Grzywa, Brandon	\$3,420	Hilgendorf, Sydney M.	\$3,009
Katz, Annette	\$3,396	Smith, Constance A.	\$2,999
Muamba, John	\$3,374	Blackburn, Kaila	\$2,976
Greenberg, Richard A.	\$3,372	Deross, William P.	\$2,940
Schwartz, Matthew	\$3,337	Borjas, Israel	\$2,927
Modglin, Richard	\$3,312	Lembcke, Julia	\$2,927
Holeve, Bernard B.	\$3,300	Zech, Scott A.	\$2,927
Balogh, Christian J.	\$3,276	Petty, Michael	\$2,867
Maviglia, Raymond C.	\$3,276	Coblin, Michele	\$2,844
Shotwell, Mary P.	\$3,272	Green, Laurie A.	\$2,844



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

**December 18, 2016**

Sprague, James A. Sr.	\$3,264	Mangini, Rosemary	\$2,844
Martinez, Marcus	\$3,240	Novak, Herman H.	\$2,844
Rothpearl, Jeremy	\$3,240	Richard, Paul	\$2,844
Sussman, Leslie S.	\$3,240	Stark, Richard N.	\$2,844
Cheek, Steven J.	\$3,230	Gassett, Sue A.	\$2,837
Bowes, Rick	\$3,228	Gage, Jeffrey L.	\$2,832
Johnson, John D.	\$3,192	Ranney, Eugene	\$2,724
Kovacs, Michael C.	\$3,192	Jordan, Diana L.	\$2,688
Scott, James R.	\$3,108	Lowenstein, Dale R.	\$2,664
Strulowitz, Larry	\$3,108	Morgan, Sonya J.	\$2,664
Posner, Alan S.	\$3,096	Deceglia, Lorna K.	\$2,640
Stevens, Carl R.	\$3,096	Catron, Edward A.	\$2,638
Chiungos, George T.	\$3,072	Nicoll, James C.	\$2,616
Wilson, Marion E.	\$3,072	Volken, Richard	\$2,592
Fertig, Robert G.	\$3,064	Schauer mann, Joshua	\$2,567
Horan-Luce, Gracemarie	\$3,064	Fisher, Susan	\$2,556
Basso, Louis Jr.	\$3,040	Abbate, Eileen	\$2,504
Gruenwald, Abraham I.	\$3,040		